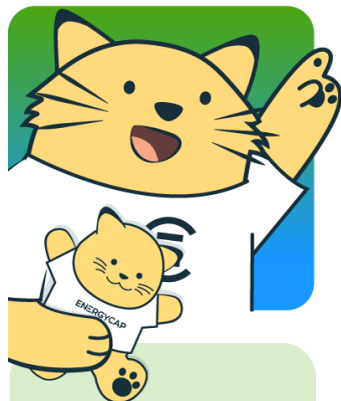




Using Energy Data To Drive Value



Sarah Uranowski

Director, Product Marketing



Matt Michalak

Customer Success Manager



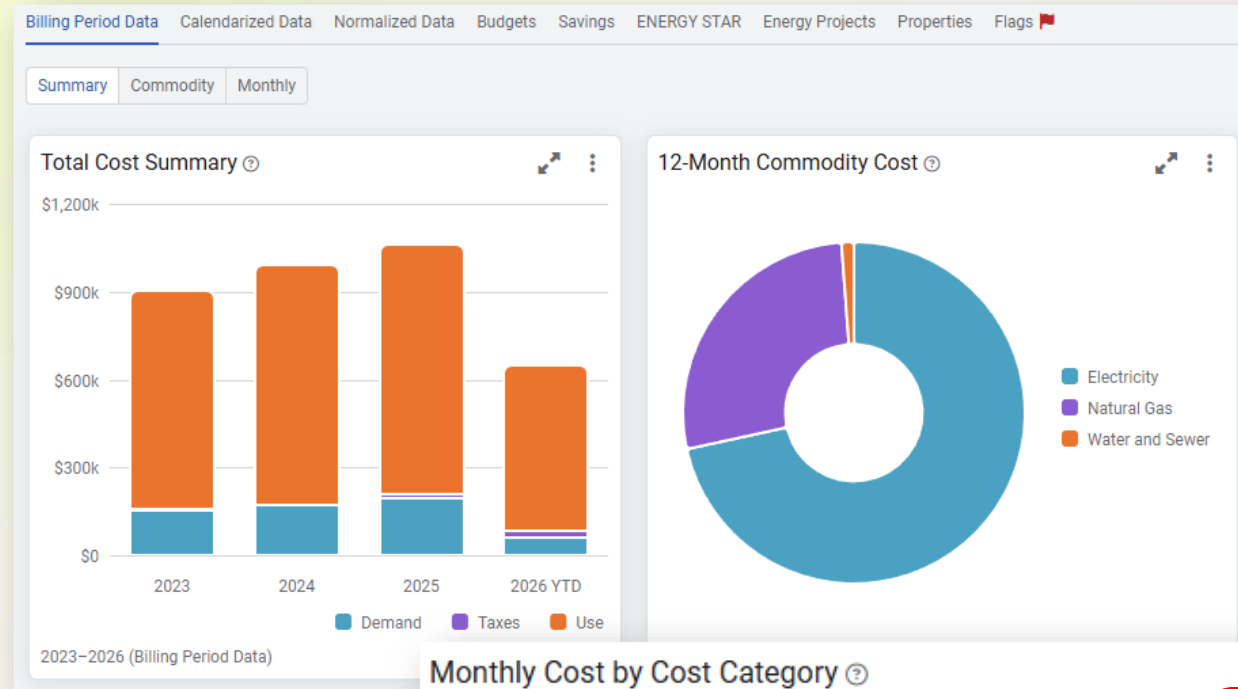
1. **Stakeholder Reporting**
2. **Energy Project Identification & Tracking**
3. **ENERGY STAR Basics**
4. **Watts Chat**
5. **Questions**

Stakeholder Reporting

Single source of truth and data across all stakeholders and business interests.

- ✓ Facilities
- ✓ Finance
- ✓ Sustainability
- ✓ Executive Leadership

Empowering entire organizations with insights to support decisions.



Project Identification & Tracking

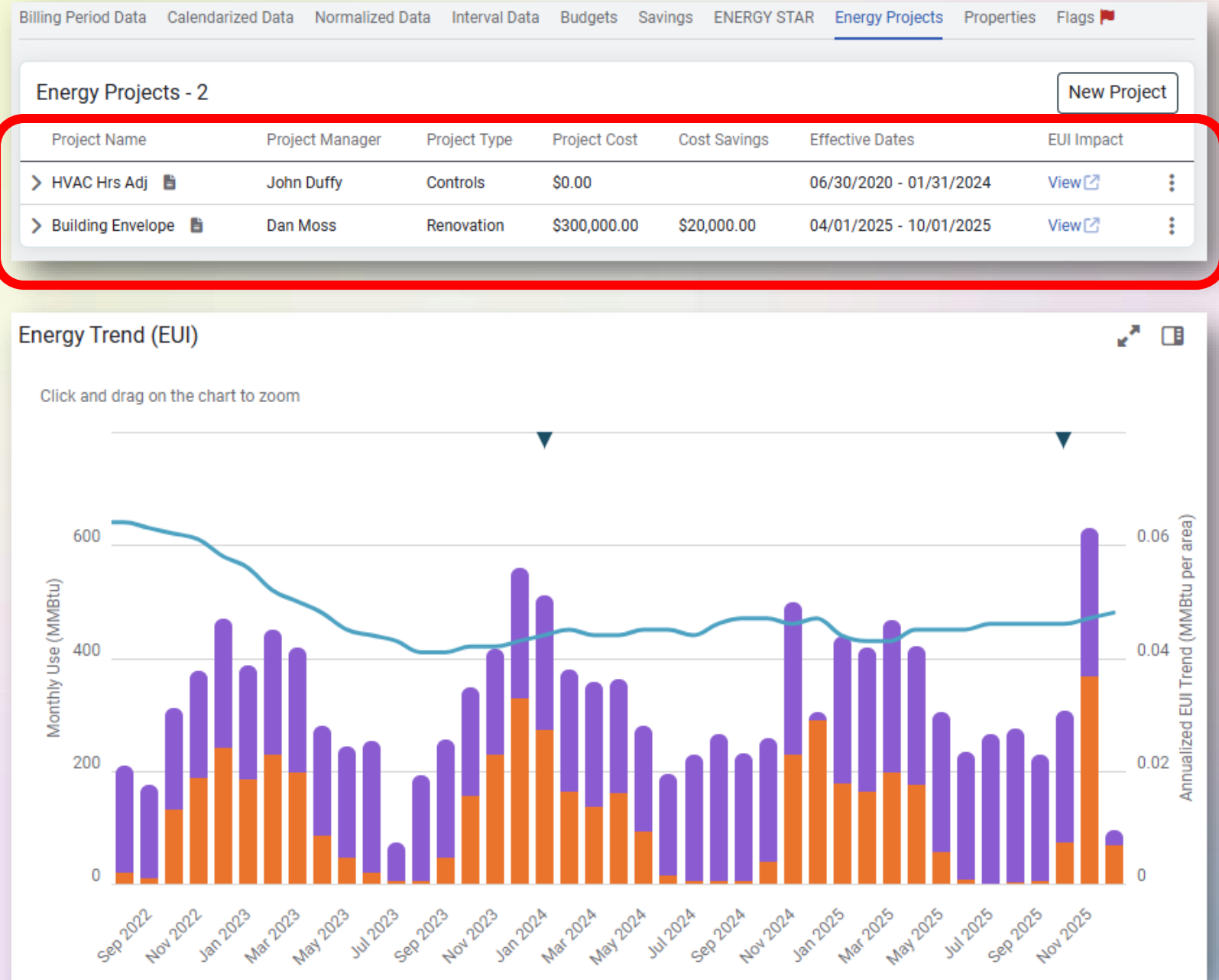
Where insights and decisions become savings and proof.

✓ Identify candidates:

- ✓ High-cost buildings
- ✓ Usage spikes
- ✓ Poor ENERGY STAR scores
- ✓ Weather-normalized anomalies
- ✓ Recurring operational issues

✓ Track progress:

- ✓ Opportunity
- ✓ Owner
- ✓ Estimated savings
- ✓ Actual savings
- ✓ Payback/ROI



ENERGY STAR Basics

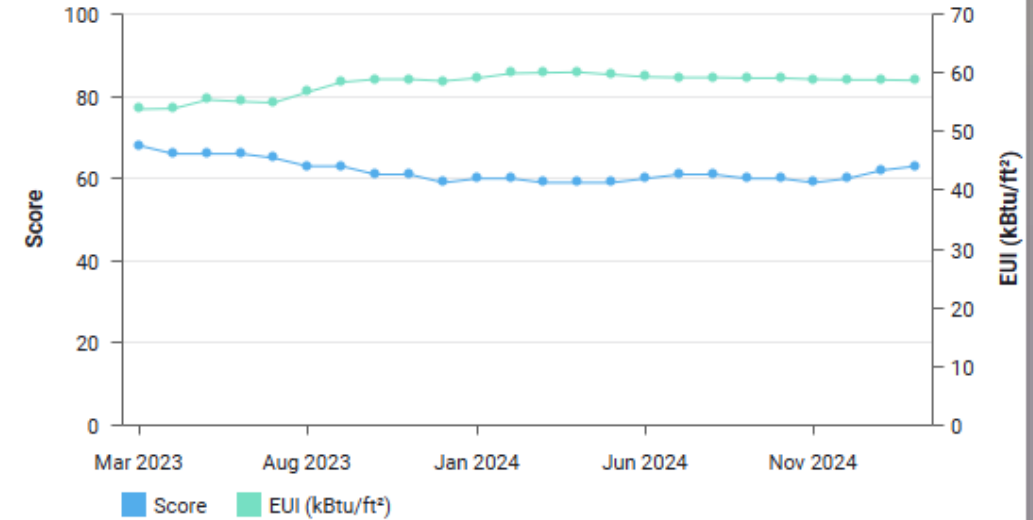
ENERGY STAR is a **benchmarking opportunity** and enables your organization to answer questions such as:

- ✓ How does this building compare to its peers?
- ✓ Which facilities may need deeper review?
- ✓ Where can we validate performance improvement(s)?

ENERGY STAR Scores and Metrics

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Latest ENERGY STAR Score



Month	ENERGY STAR Score	ENERGY STAR EUI (kBtu/ft²)	12-Month Site Energy Use (kBtu)	National Median Score	National Median EUI (kBtu/ft²)	Diff. from National Median EUI(%)
Feb 2025	63	58.7	8,756,203.6	50	69.6	-14.8
Jan 2025	62	58.8	8,766,683.6	50	68.7	-13.7
Dec 2024	60	58.8	8,767,264.5	50	67.4	-12.1
Nov 2024	59	58.9	8,791,174.2	50	66.1	-10.4
Oct 2024	60	59.1	8,816,726.2	50	66.9	-11.4
Sep 2024	60	59.1	8,819,230.3	50	67.0	-11.6
Aug 2024	61	59.2	8,830,790.9	50	68.0	-12.9
Jul 2024	61	59.2	8,831,444.3	50	67.7	-12.5

Tips for getting the most out of Watts

Save, and save, and save! Save as a New Report

Reorganize columns manually or via prompt

Prompts can be complete sentences or comma separated lists of necessary fields/columns

Be specific: Include the site, meter, account, period, commodity, or other details that matter to your request

Watts chat and Watts reports are designed to work together

Learn together: Visit the Watts channel in Eco Champions